

IMMOWEB DELIVERS A SEAMLESS ESIGNATURE EXPERIENCE

THE CHALLENGE

Replace manual, paper-based processes with efficient and compliant digital solutions

As Belgium's leading real estate website, Immoweb needed a strategic partner to help integrate scalable digital systems and productivity workflows.

Immoweb Docs, the company's web-based application for creating digital rental agreements, relied on printing and manual signing to get lease agreements finalized. This was an inefficient, costly and unsustainable process. With over 300,000 daily visitors to their website, delivering seamless digital customer experiences became a top priority for the organization.

THE SOLUTION

A fully digital lease agreement workflow

In 2019, Nitro Sign Premium was officially integrated into the Immoweb Docs solution. This partnership enabled landlords to send, approve and track electronic signatures in one simple, efficient solution. Tenants benefitted from significant time savings by eSigning documents anywhere, anytime from any device. A once tedious and inefficient lease agreement process now took minutes, not days. Immoweb transformed their customer journey by trading paper-based and manual processes for automated workflows, all while remaining fully compliant with eIDAS and GDPR regulations.

"FULL COMPLIANCE, EASY INTEGRATION AND A FRIENDLY USER EXPERIENCE WERE THE TOP REASONS WE CHOSE TO PARTNER WITH NITRO."

Grégory Noirfalise, Project Lead Switch Business at Immoweb

Solution	Nitro Sign Premium
Industry	Real Estate
Headquarters	Brussels, Belgium
Company Size	100
History	Customer since 2019



Seamless Integration

Integrating Nitro Sign Premium with Immoweb's smart documents, IT systems and applications was a simple process that helped meet both business and customer needs. The intuitive and user-friendly platform drove greater user adoption and made it easier and faster for landlords and tenants to complete transactions.



Increased Efficiency

Thanks to the implementation of efficient, modernized workflows, Immoweb significantly reduced time wasted across the lease agreement process. Nitro Sign's template portal helped users automate repetitive eSignature tasks, eliminate errors and boost productivity.



Effortless Security & Compliance

As a high-trust eSignature vendor, Nitro ensured customers' data, documents and electronic signatures were protected across workflows. Nitro stayed up to date on security and compliance requirements, so Immoweb and their customers didn't need to.