SWITCHING PDF VENDORS
HOW NITRO EXPERTS MAKE IT EASY

Switching PDF vendors can feel stressful—but it doesn't need to be. Our experts work closely with you and guide you through every stage of your journey.

Learn how we help you simplify deployment, increase efficiencies, empower users and deliver a seamless, successful transition.

nitro

FOUR PILLARS TO SUCCESS

We focus on what's important to you. **Your challenges. Your goals. Your people.**

As a trusted partner to enterprise customers across multiple industries and countries, we have gained insights along the way to create a robust change management plan called Nitro's 4 Pillars to Success.

Here's how we set you up for success:

ONE
Smooth Onboarding & Rollout

Once we discuss your business needs and establish goals together, we'll equip you with everything you need for a seamless transition to the Nitro Productivity Platform:

- Deployment and technical support
- Change management consulting
- Employee communication support
- A tailored onboarding plan and guided rollout

TWO
Ongoing User Training

Your teams will gain confidence quickly with anytime, anywhere access to a wide range of valuable online resources:

- Comprehensive suite of self-help resources, guides, videos and interactive demos
- Webinars and expert insights
- User community forum

THREE
White-Glove Support

Your Nitro experience is backed by a customer care team that consistently receives a 95%+ Customer Satisfaction score and NPS score of 68 (20% higher than the average for the technology sector). You can expect:

- 24/7 support, 365 days a year
- Seamless collaboration with your team
- Best-in-class response time

FOUR
Increased Adoption & Productivity

Once your Nitro solutions are in place, our commitment to your success continues. Users are supported in every way to optimize workflows, maximize productivity and improve adoption. You will also receive:

- Powerful insights to unlock productivity
- Usage analytics to track engagement
- Automatic calculators to measure ROI, costs savings and environmental impact

SWITCHING TO NITRO:
OUR PEOPLE MAKE THE DIFFERENCE

Changing technology can come with a lot of concerns, especially for the IT team. How will you prevent implementation roadblocks? How will you ensure people are properly trained and confident with the new software? How will you measure against your goals?

With Nitro, you can rest assured you are working with an experienced vendor and global team that care about your people. We are here to take the pressure off. Together, we will drive productivity with PDF, eSign and Analytics tools designed to help everyone work securely and efficiently.

You aren't just purchasing software; you are gaining a strategic partner and superior implementation experience.

- **PDF and eSign experts who will ensure a seamless transition to Nitro**
- **Change management guidance and best practices**
- **A success plan based on your business objectives and KPIs**

We help you give users the tools and support they need to make life easier.

- **Rollout plan to successfully onboard your users**
- **Comprehensive suite of training materials**
- **Direct access to technical experts**
- **Strategies to increase adoption of Nitro solutions**
- **Support for ALL users**

And you will be able to unlock and measure the true power of Nitro's Productivity Platform across your organization:

- **Data insights into how users actually work**
- **Tailored recommendations for workflow optimization**
- **Quantified value of productivity gains**
- **Return on investment for Nitro solutions**
- **Key insights into your environmental impact**

Howden

"Dealing with Nitro is a pleasure. They are not a faceless corporate entity but engage with us proactively."

Aiden Curran
IT Service Delivery Manager
Howden Group

LET'S GET TO WORK...

Are you ready for next-level productivity? We will help you get there faster than you think. You can count on us to prioritize your goals and personalize your implementation, onboarding and user training to meet your needs.
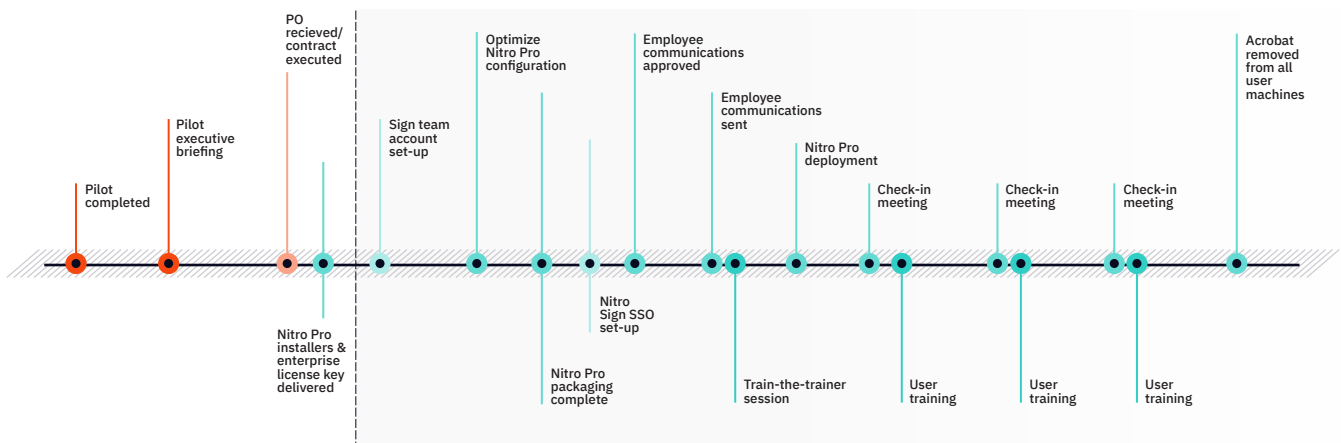
ZEBRA

"Nitro took time to understand our needs first and built our deployment strategy against those findings."

David Floss
Senior Manager – End User Services NA / Global IT Lead
Zebra Technologies

SAMPLE DEPLOYMENT PLAN

- Pilot milestones
- Deployment milestones
- Communication milestones
- Training milestones
- Nitro Cloud milestones

Pilot completed

Pilot executive briefing

PO recieved/ contract executed

Nitro Pro installers & enterprise license key delivered

Sign team account set-up

Optimize Nitro Pro configuration

Nitro Pro packaging complete

Nitro Sign SSO set-up

Employee communications approved

Employee communications sent

Train-the-trainer session

Nitro Pro deployment

Check-in meeting

User training

Check-in meeting

User training

Check-in meeting

User training

Acrobat removed from all user machines

MAKE THE SWITCH

Say YES to More with Nitro

Contact Us

nitro